



COREFINANZ





IMAGEBROSCHURE

2022/23



FINANCING WITH PASSION

Many parties are involved in the real estate market. In particular, the capital required and financing this both play a key role. This is where Corefinanz comes in. As a proven specialist in real estate financing, the company has many years of experience and an impressive track record.

Corefinanz stands for innovative and successful business ideas. The company, which was founded in 2018, offers a full range of financial services, from analysing client needs to developing risk-based financing suggestions through to raising capital in an individualised way. The resulting synergies benefit everyone involved. We consistently focus all of our services on long-term client benefits, which makes Corefinanz an effective and reliable partner.



STRONG CLIENT GROUPS AND PARTNERS

Corefinanz's client portfolio largely consists of:

- Real estate investors and companies
- Companies and family offices that own their own real estate
- Housing cooperatives and cooperations
- Healthcare facilities (hospitals, care homes etc.)
- Public bodies

Corefinanz develops and monitors financing strategies for these client segments and brokers loans and mezzanine capital in amounts of CHF 10 million and above.

On the investor side, Corefinanz has access to a wide range of proven partners:

- Pension funds
- National and supranational institutional investors
- Banks and asset managers
- Insurers

When we need independent second opinions, we consult:

- Specialists in the valuation of real estate portfolios
- Construction experts and specialist solicitors
- Rating specialists



PIONEERING

CORE COMPETENCIES

1. Analysis

Analysis of the current financing portfolio including the strategy

2. Consultancy

Highlighting improvement potential with regard to financing and support with liquidity planning, risk management and the valuation of collateral

3. Development

Modelling of the overall financing and development of individual and creative financing solutions, including calculation of interest rate risks taking account of various scenarios

4. Implementation

- Market monitoring and interest rate management
- Portfolio management

5. Brokerage

- Preparation of the file and tendering the financing to lenders and investors
- Offer analysis, quote comparison and preparation of the financing structure on the basis of the offers by financial institutions and investors
- Presentation and discussion of the offers
- Negotiation of the financing and interest rate hedging contracts
- Support with the implementation of the financing products and the strategy

6. Other services

- Preparation of risk reports in ALM for executive boards and boards of directors
- Training



CREATES ADDED VALUE

For us, optimising the cost of interest is at the heart of every collaboration.

A risk-based interest-rate and capital-commitment structure and reviewing lending limits or economies of scale are key components of our work. We include our clients in all decision-making processes and are independent and free from conflicts of interest. Our top priority is transparent, trusting and long-term collaboration with our clients. We use all our strengths and knowledge for their benefit.



Corefinanz AG

Badenerstrasse 15

8004 Zürich

Tel: +41 44 269 80 80

info@corefinanz.ch

www.corefinanz.ch